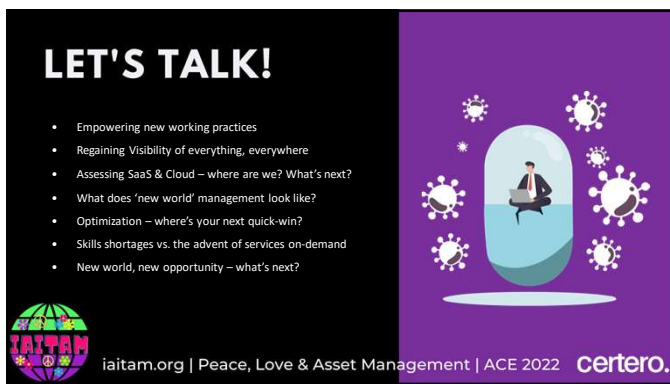
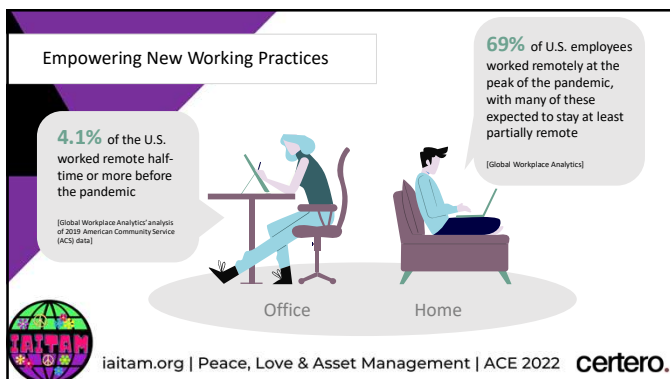




1



2



3

Remote Working Is Here To Stay

35% of employees would change jobs for the opportunity to work remotely full time

US companies can save on average **\$11,000 per employee per year** from employees working 50% at home due to increased productivity, lower real estate costs, reduced absenteeism and turnover, and better disaster preparedness

iaitam.org | Peace, Love & Asset Management | ACE 2022 **certero.**

4

New IT Challenges For Remote Working

- How do I see the equipment people took home?
- How do I see assets not on the VPN?
- How do I centralize visibility of IT assets?
- How do I get a single view of users' assets?
- How do I consolidate multiple information sources?
- How do I make it all simply add up to the truth?

Sound familiar?

iaitam.org | Peace, Love & Asset Management | ACE 2022 **certero.**

5

The New Adopted Technology: SaaS

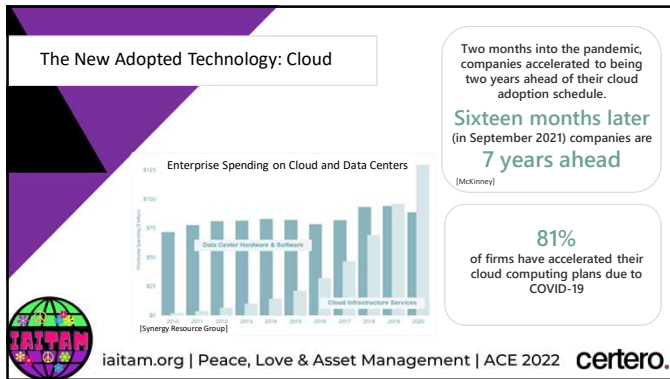
The SaaS industry is currently growing by **18%** each year

The SaaS industry in the United States is expected to reach a **market value of \$225 billion** by 2025

By a large margin, the United States has the **largest SaaS sector** in the world

iaitam.org | Peace, Love & Asset Management | ACE 2022 **certero.**

6



7

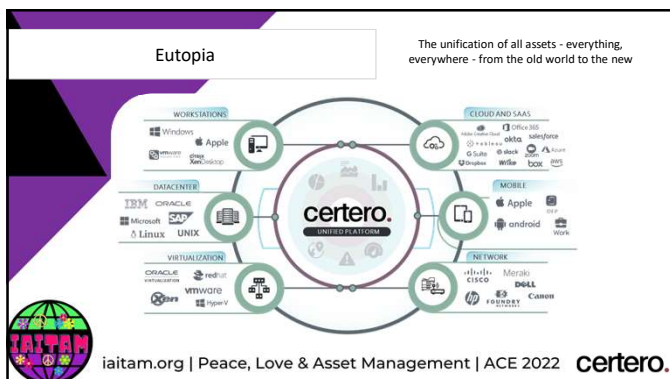
Technology: New World, New Tools

What does new world management look like?

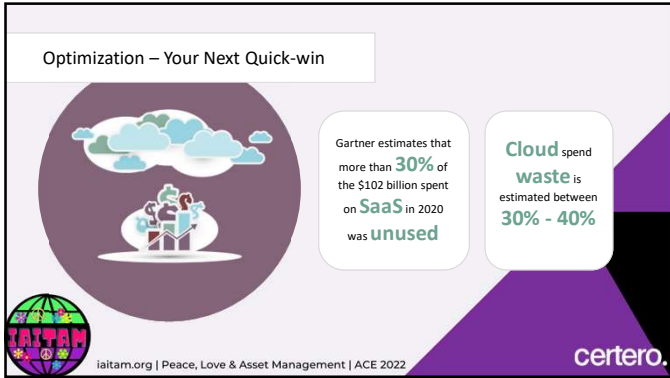
- **Manage remote devices**
 - Locate and connect to devices not on VPN
 - Understand who has what, and manage user defined assets / ownership
- **Manage SaaS subscriptions**
 - Get visibility of all subscriptions for security and cost reasons
 - Understand what is being used and what isn't
- **Manage Cloud Resources**
 - Get visibility of multi-cloud environment
 - Govern the cloud estate
 - Understand cost and utilization

iaitam.org | Peace, Love & Asset Management | ACE 2022 **certero.**

8



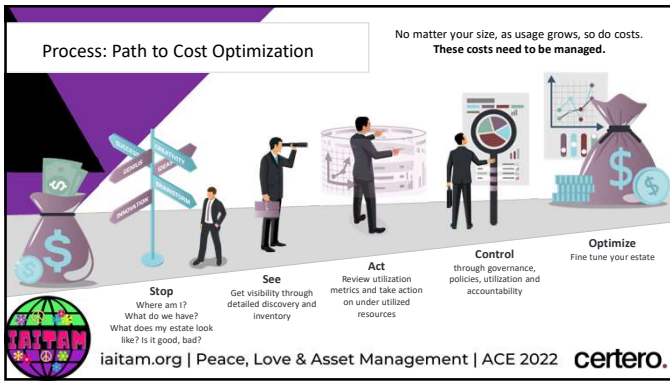
9



10



11



12



13

New World, New Opportunity – What's Next?

Now you have:

- People
- Process
- Technology
- Centralized visibility
- Governance
- Real-time information

What's next?

iaitam.org
Peace, Love & Asset Management
ACE 2022 **certero.**

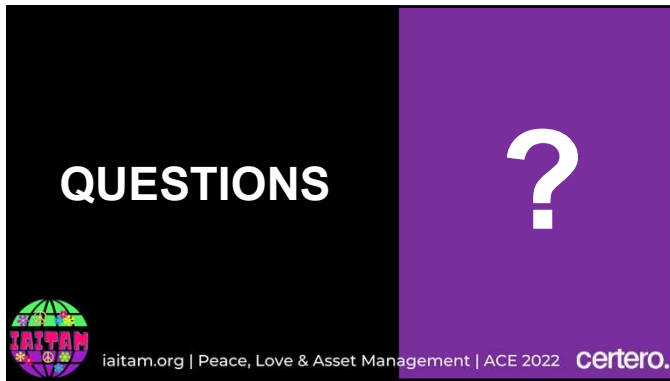
14

LET'S RECAP!

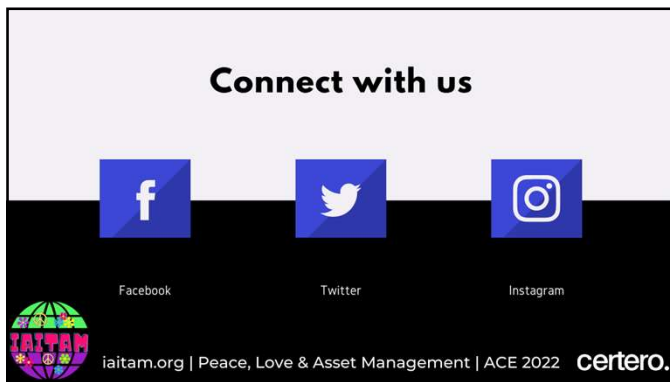
- Remote working, SaaS subscriptions, and Cloud Technology are here to stay – adapt and empower new work practices
- See everything, everywhere - you need complete visibility of your remote assets, SaaS subscriptions and Cloud resources
- Invest in technology to manage ALL assets in a single, consolidated view
- You could find your next quick win in unused SaaS, cloud waste, and toxic consumption – optimize the estate
- If you don't have the skills, partner with a company that does

iaitam.org | Peace, Love & Asset Management | ACE 2022 **certero.**

15



16



17
