IAITAM ACE

May 7–9, 2024   The M Resort 🌴 Las Vegas, NV

Navigating SAM Tools for Optimal Value

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Finding your IAITAM Oasis

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Why SAM?

COST SAVINGS

COMPLIANCE

POPULATE THE CMDB

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**Savings on
TOP Tier Vendors;**

Microsoft, Adobe, IBM, Oracle,
SAP, VMware, Engineering
apps

**Savings
tail-end spend**

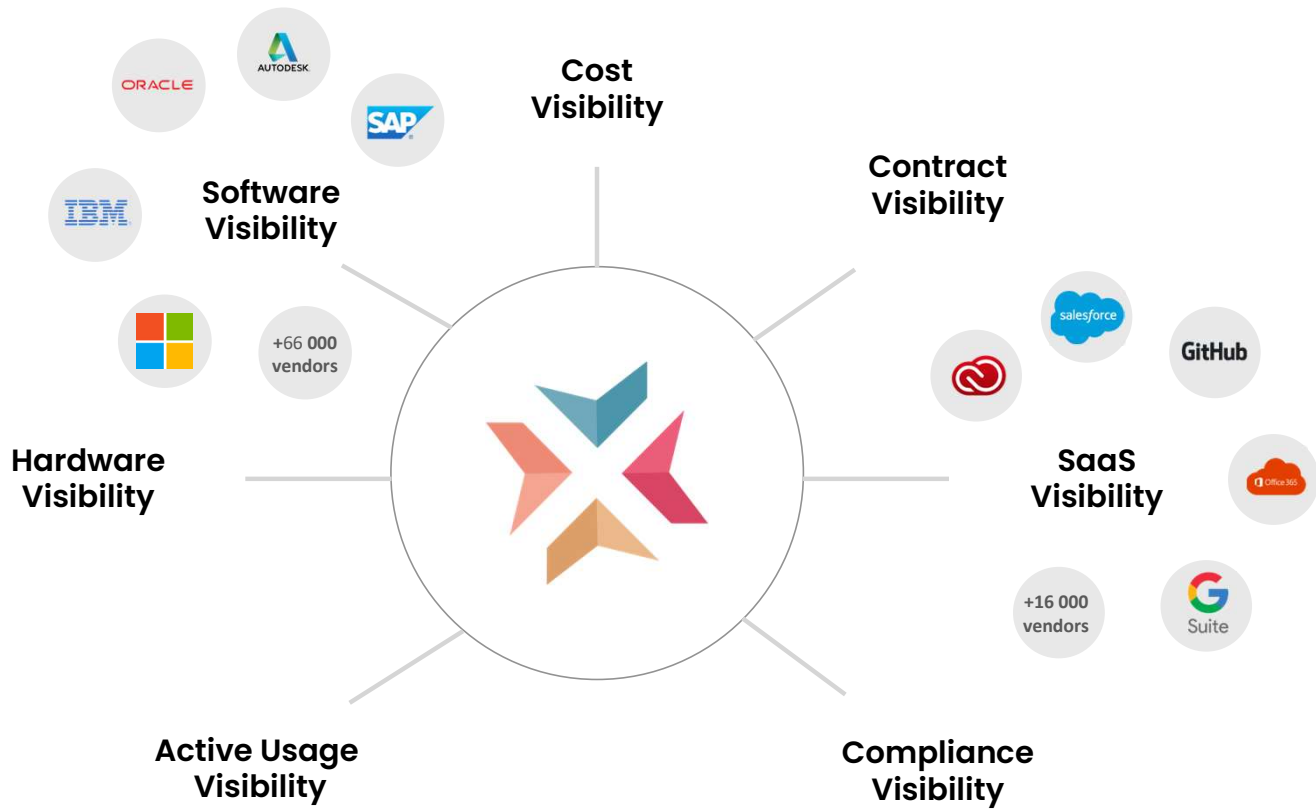**Avoiding
costly audits**

**Quality data
into CMDB**

*Every device and user comes
with X amount of applications = costs.
We need to have visibility of every user
and all their software assets.*

Cost
Visibility

Contract
Visibility

Software
Visibility

ORACLE
AUTODESK
SAP
IBM

+66 000
vendors

SaaS
Visibility

salesforce
GitHub
Office 365

+16 000
vendors

G Suite

Hardware
Visibility

Active Usage
Visibility

Compliance
Visibility

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WHAT YOU HAVE INSTALLED VS
WHAT YOU HAVE PURCHASED.

WHAT YOU ARE USING IS WHAT
YOU ARE PAYING FOR.

CHALLENGE: TIME
MANAGEMENT

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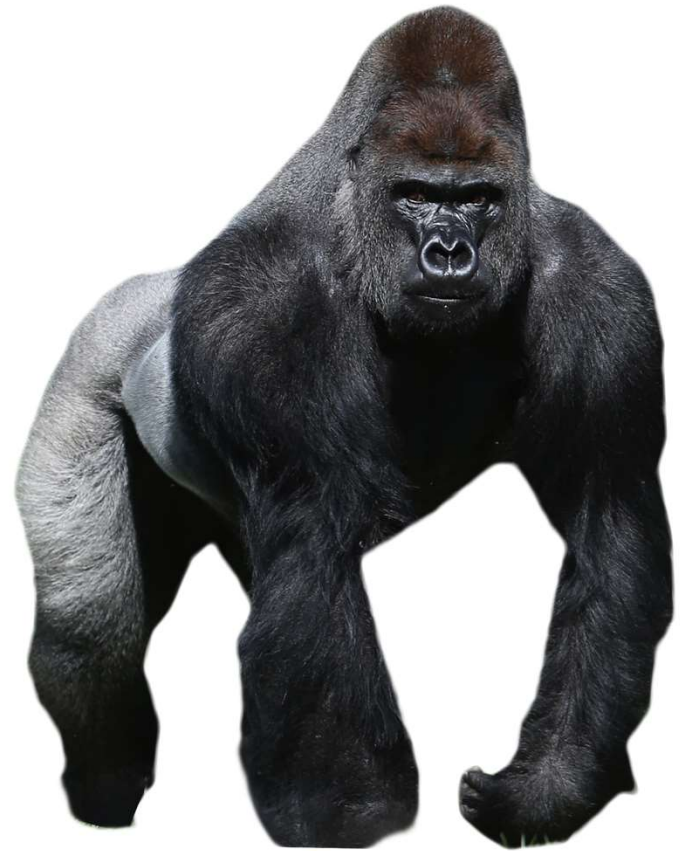*Finding your*
ITAM Oasis

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What is software?

- Application name
- Version
- Edition
- License metric
- EOL EEOL
- Price
- Upgrade and downgrade
- License

- User
- Organization
- Cost
- Owner
- Manufacturer
- Family
- Product Suite
- License Suite

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How much can you save on every user or device?

Discovery   –   Presentation   -   Integraton

- Findings
- What to manage

- Added value
- How to manage (compliance, cost savings

- Data integration
- Data working for you
- Populating CMDB
- Auto uninstallation

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Where can you get the most money?

What's next?

What Visibility?

What Automation?

How Simplicity?

What Outcome can you expect?

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Thank you!

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