Procurement Versus Discovery Data - Why Both are Critical to Success.

By Todd Hogan, Geonovi Development

Finding your IAITAM Oasis

Todd Hogan

Without accurate and timely procurement data, your chances of building a successful ITAM program are very limited.

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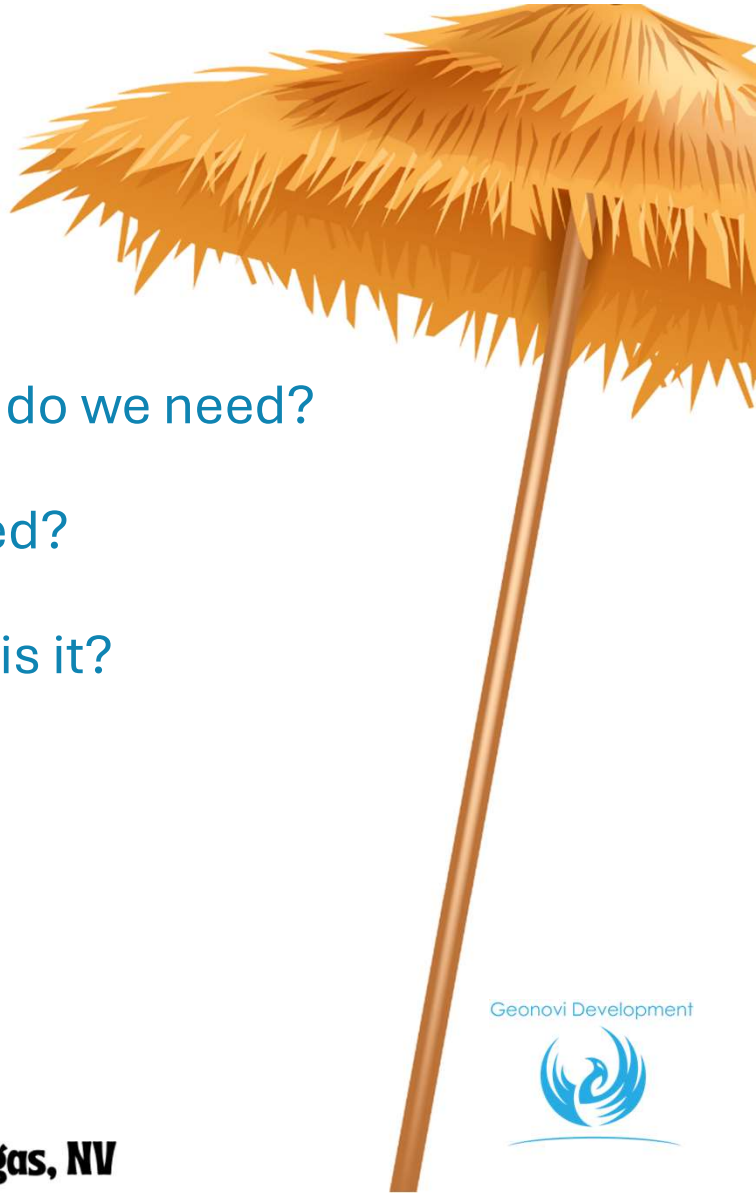
Executive ITAM Concerns



- CEO, COO, CIO - What do we have, and what do we need?
- CFO - What does it cost, and when is it needed?
- CSO – What needs to be secured, and where is it?

Answers?

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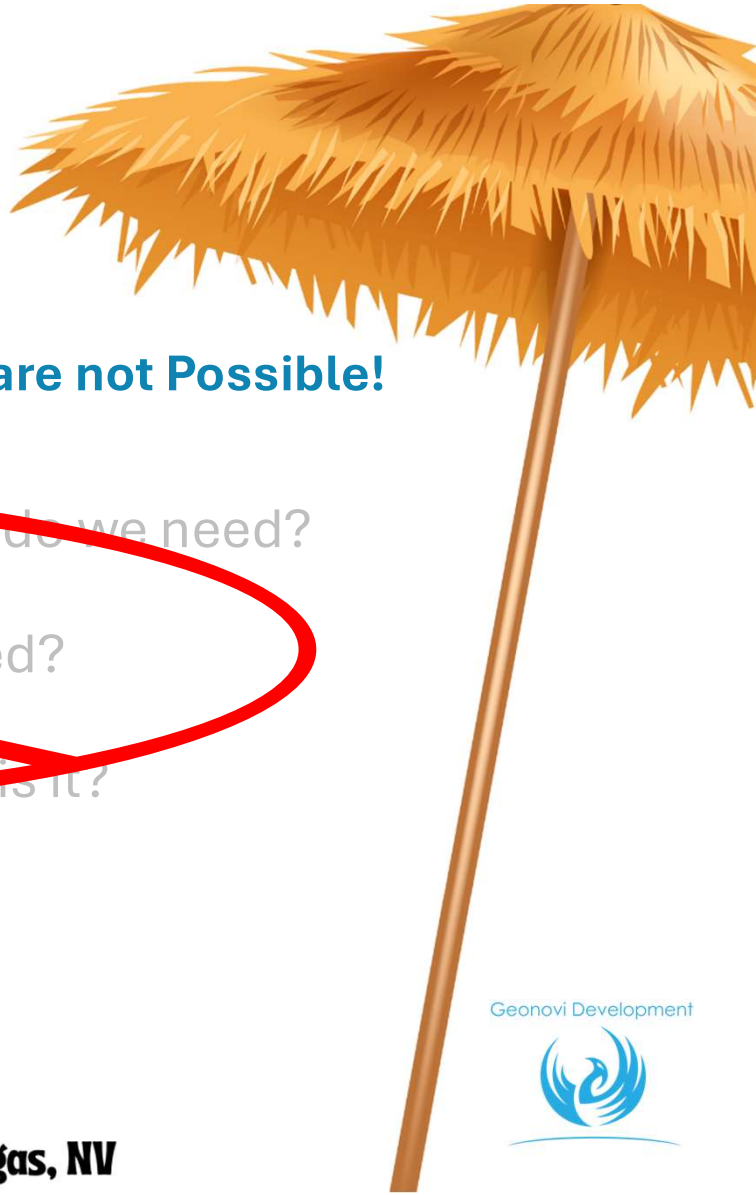

Without Accurate and Timely Asset Data the Answers are not Possible!

- CFO, COO, CIO - What do we have, and what do we need?
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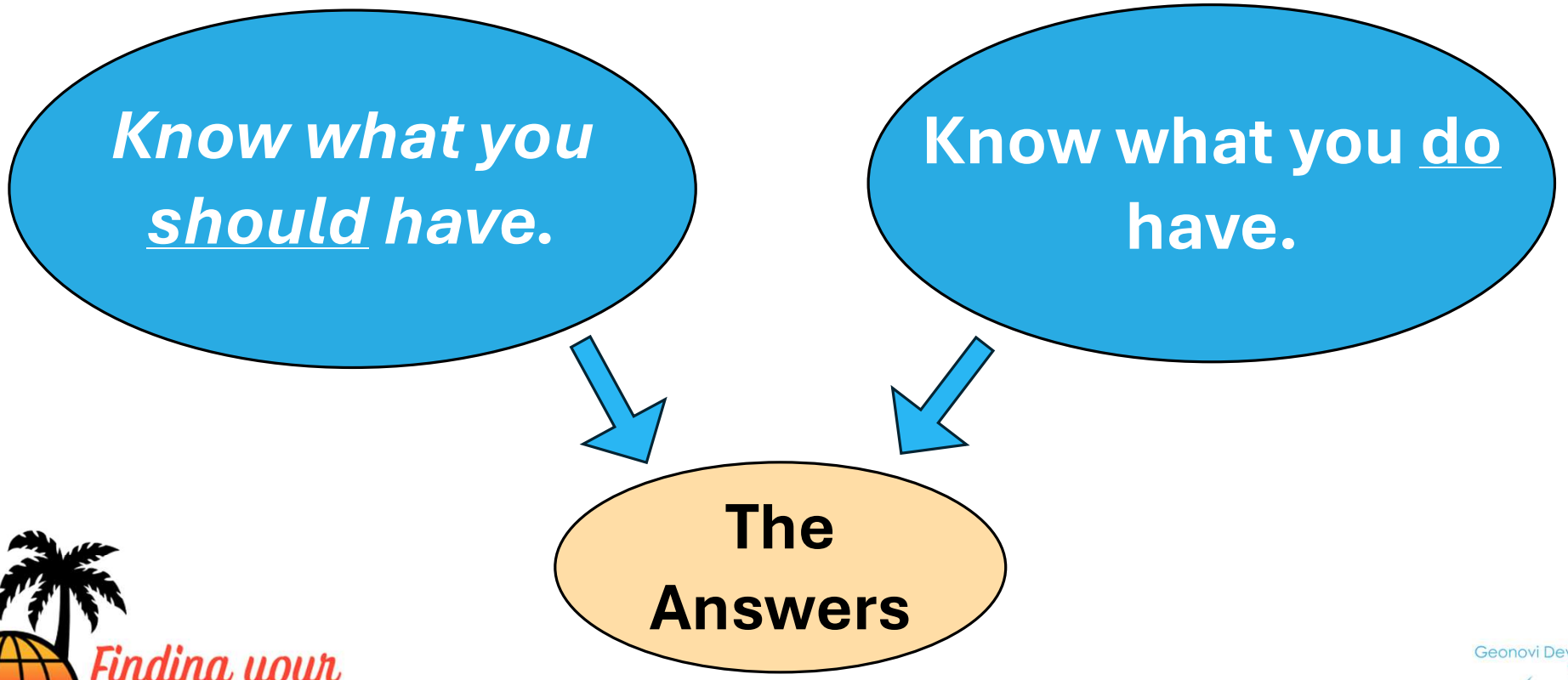
Essential Principles of ITAM



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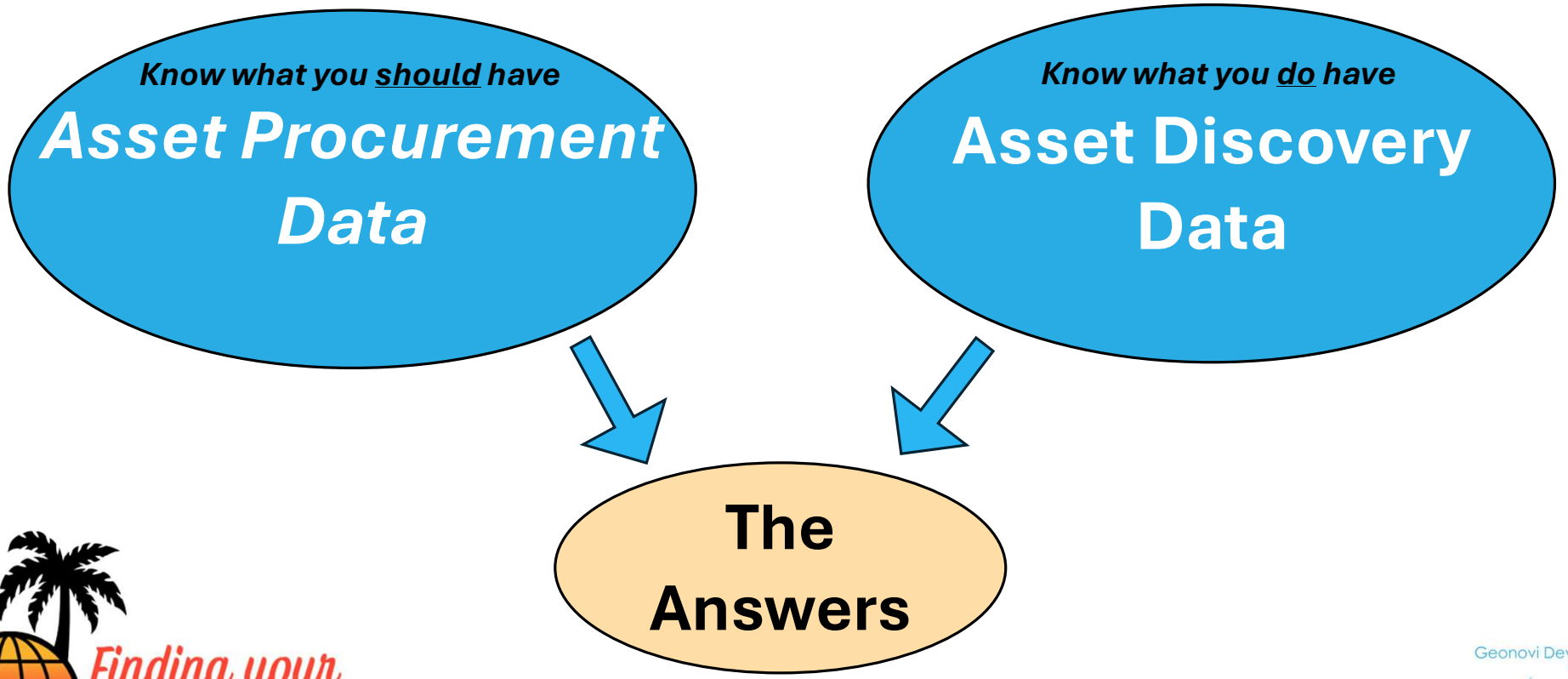

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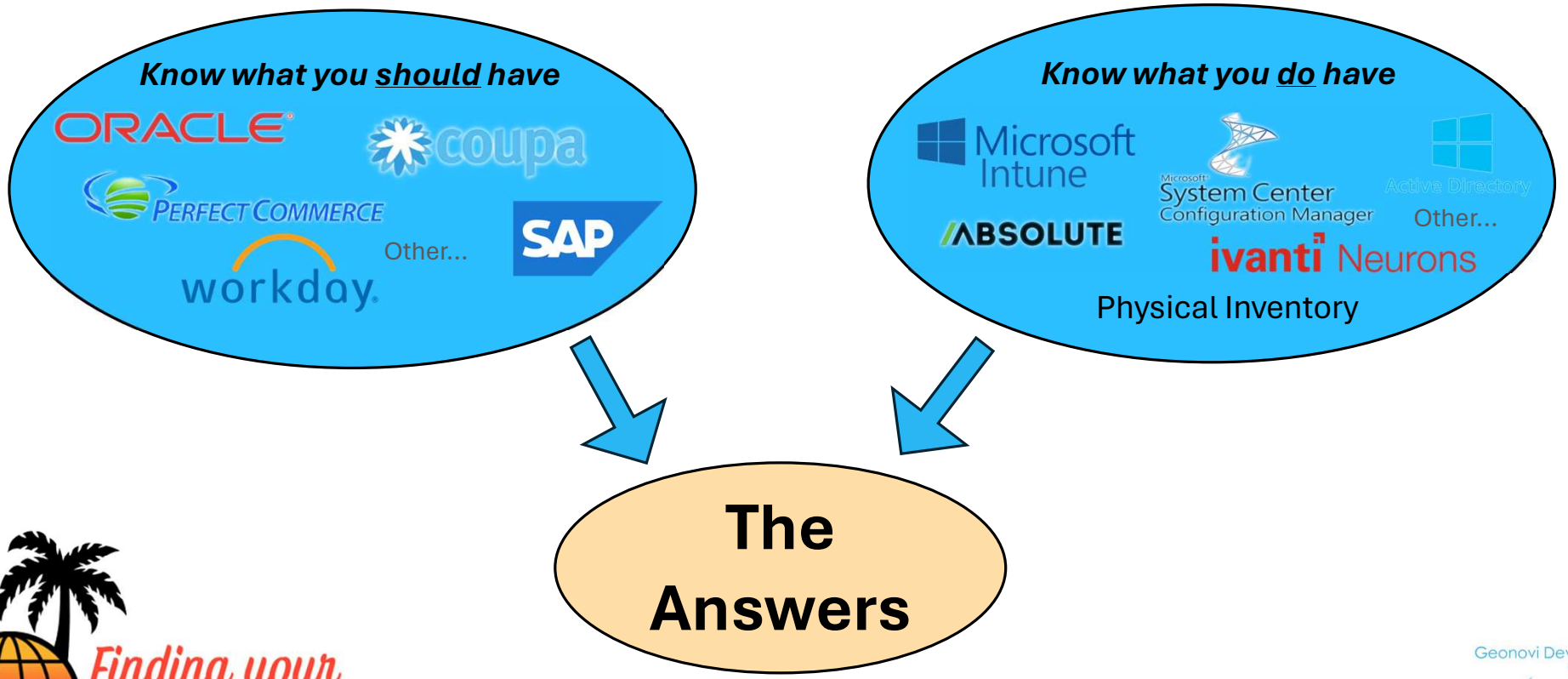
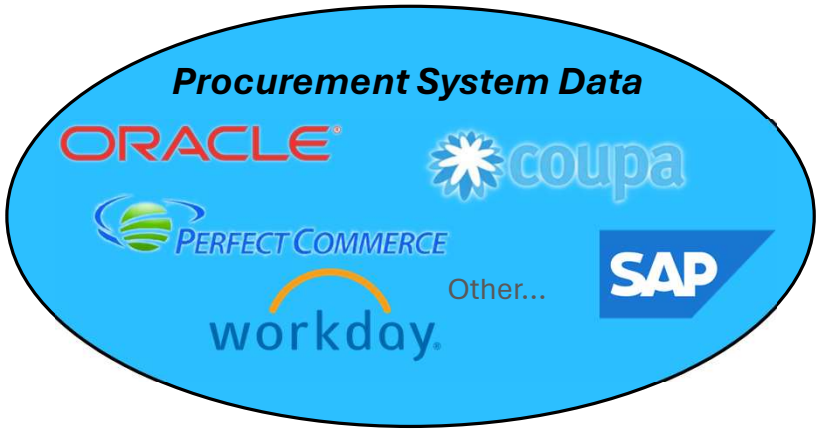


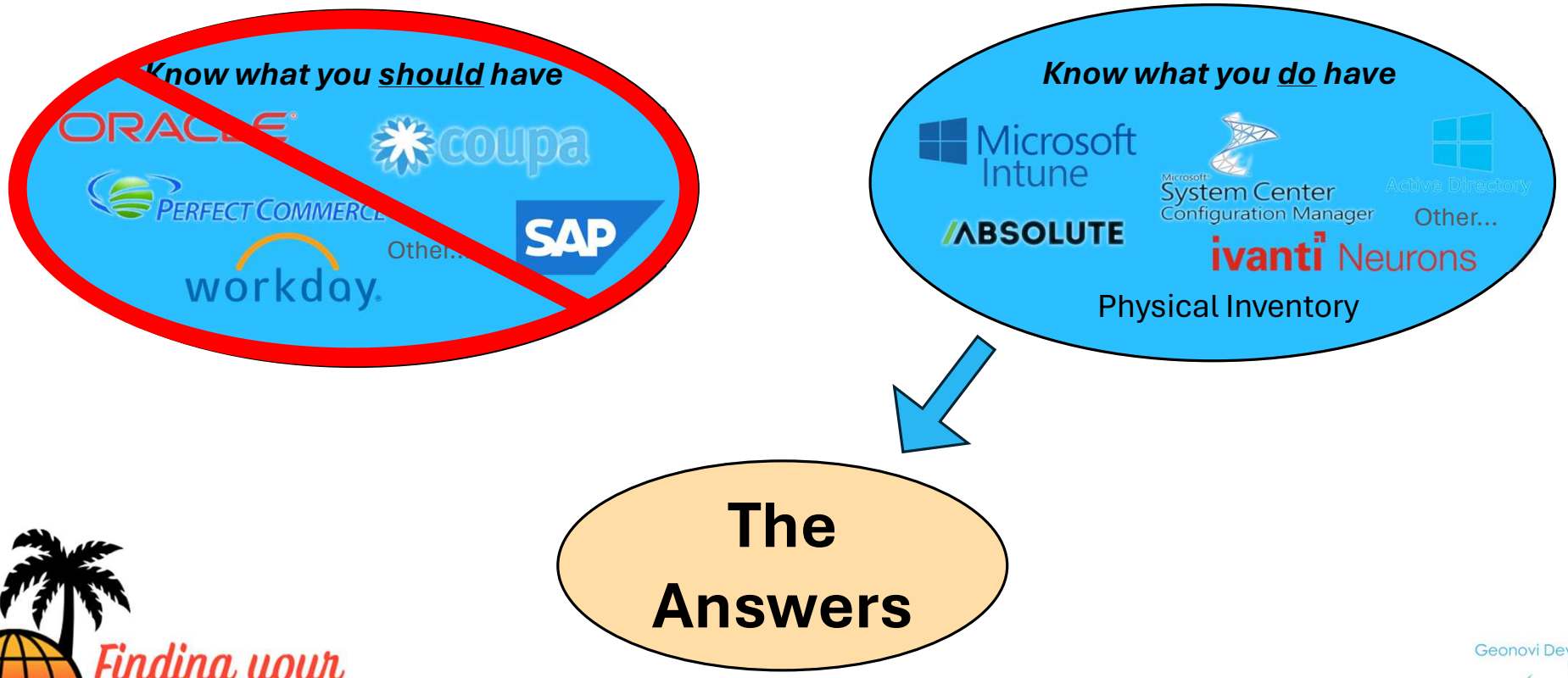
The Challenge with Most Procurement Systems



Common Challenges

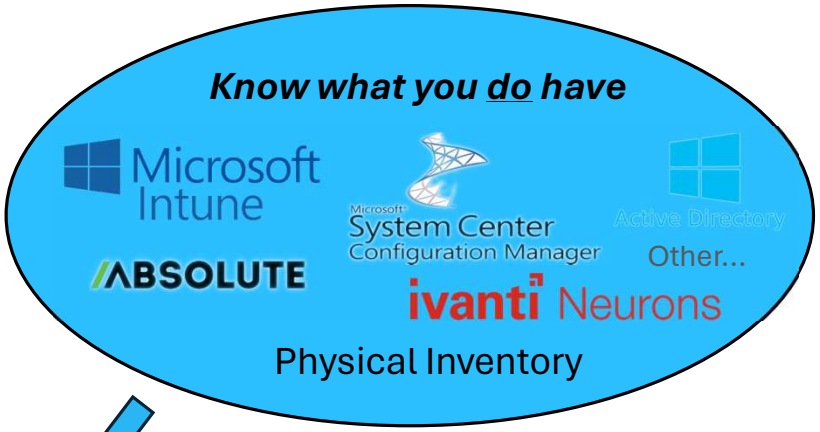
- PO requests are not based upon a common catalog item, rather details about the asset are imbedded in a text string that changes with each order based upon the vendor quote.
- The ITAM required attributes needed to create a meaningful asset record like, make, model, part#, description, cost, etc.…) are not defined or normalized in the purchasing system and frequently reside in a singular block of text.
- When assets are received, the timely capture of each asset's serial numbers is not accomplished, if captured at all.

The Challenge with Most Procurement Systems



The Challenge with Most Procurement Systems

The use of discovery data only is misleading and leads to a lack of control, limited accountability, overspend, and the eventual demise of your tool and program.



The Answers

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Solving one of ITAM's Biggest Challenges

Vendor / Manufacturer

Procurement Data

Warranty Data

Birth Record Data

Parts Data

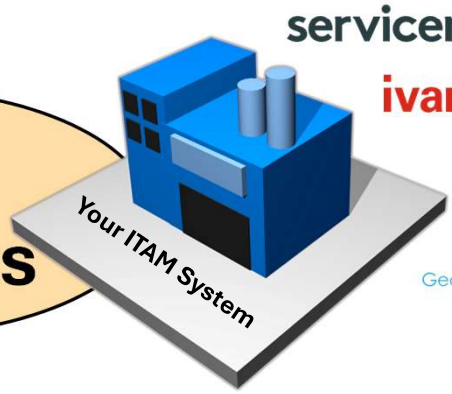
Entitlement Data

Use procurement data from manufacturers and resellers to create accurate and timely asset records.

Automate Data Connections between Resellers/Mfg. to Create Asset Records

The Answers

ITAM Systems and Tools



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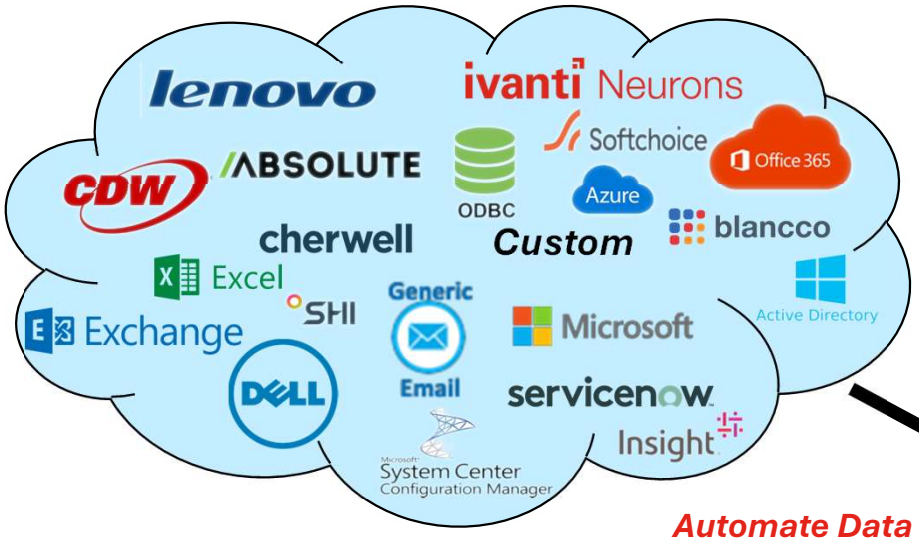
Solving one of ITAM's Biggest Challenges

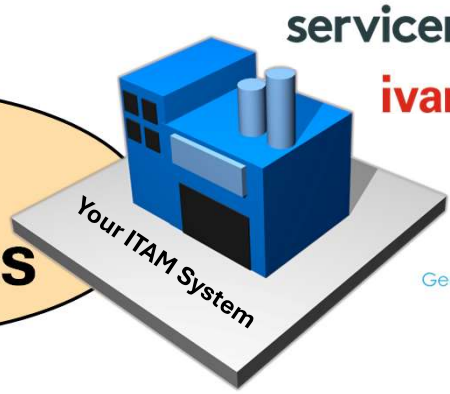


Use Procurement and Discovery data sources to create accurate and timely asset records and improve lifecycle management capabilities.

Automate Data Connections between Resellers/Mfg. to Create Asset Records

The Answers

ITAM Systems and Tools



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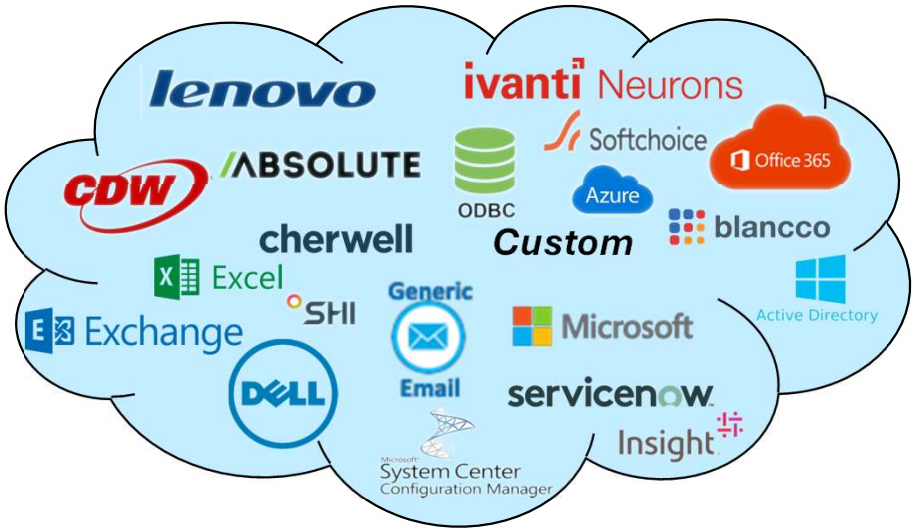
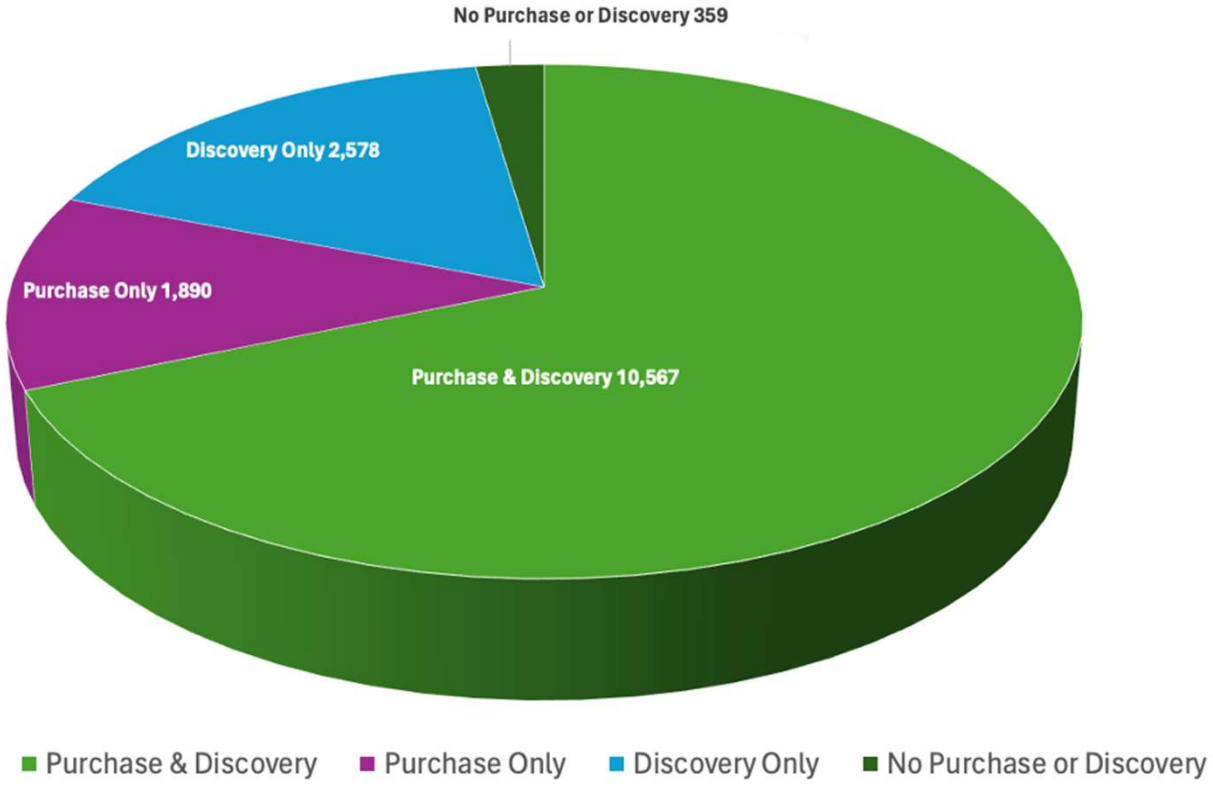


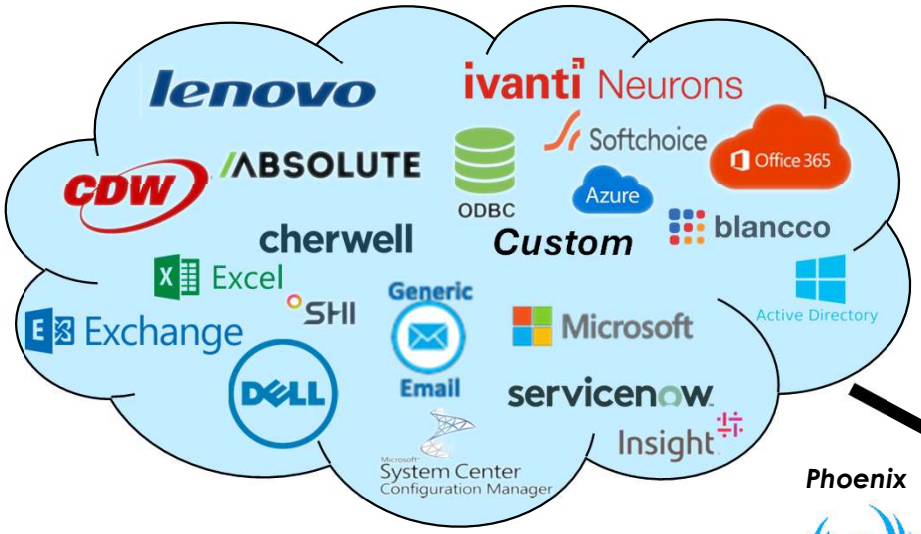
A Variety of Access Method

- Database connections
- Integrated API Access
- Self-service Portals, with file download (Excel, CSV)
- Customer request for file download (Excel, CSV)
- Email notification with file attachment (Excel, CSV)
- Self-service Portal, with screen scraping.
- Combinations of the above.

The Asset Origin Chart



Geonovi – Phoenix Data Connectors



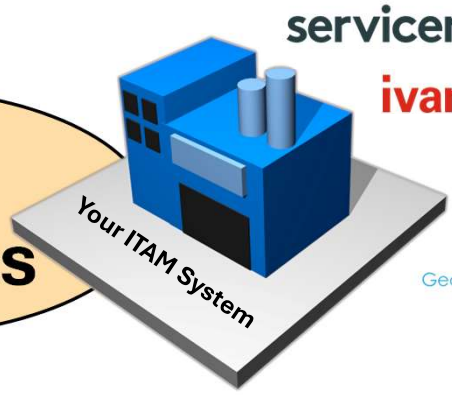
Geonovi Phoenix provides direct integration with ITAM tools and completely automates the flow of data, allowing you to free-up resources and reduce the cost of operations.

Phoenix

Data Connectors

The Answers

ITAM Systems and Tools



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Connect with Me

Todd Hogan

Geonovi Development, Inc.

Name & Company

Todd@Geonovi.com

1(801)896-4788

Email & Phone

www.linkedin.com/in/todddhogan

Social

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