

IAITAM ACE
 May 7-9, 2024 The M Resort Las Vegas, NV

Procurement Versus Discovery Data - Why Both are Critical to Success.
 By Todd Hogan, Geonovi Development

Finding your IAITAM Oasis

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Todd Hogan

Without accurate and timely procurement data, your chances of building a successful ITAM program are very limited.

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Executive ITAM Concerns

- CEO, COO, CIO - What do we have, and what do we need?
- CFO - What does it cost, and when is it needed?
- CSO - What needs to be secured, and where is it?

Answers?

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Executive ITAM Concerns


Without Accurate and Timely Asset Data the Answers are not Possible!

- CFO - What do we have, and what do we need?
- CFO - What does it cost, and when is it needed?
- CSO - What needs to be secured, and where is it?



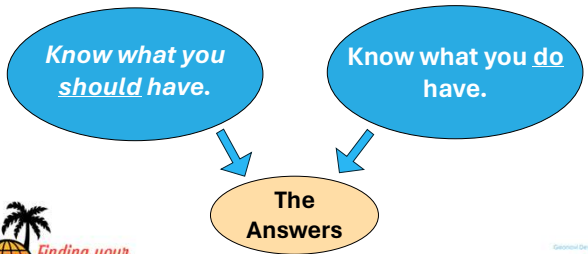
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Essential Principles of ITAM



Know what you *should* have.


Know what you *do* have.

The Answers



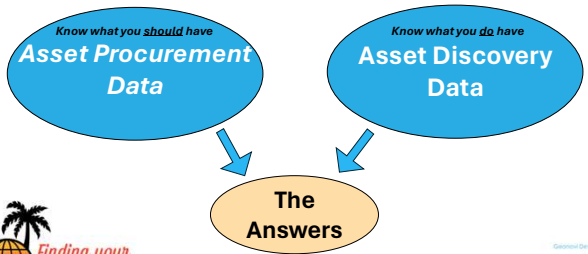
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Essential Principles of ITAM




Know what you *should* have

Asset Procurement Data

Know what you *do* have


Asset Discovery Data

The Answers

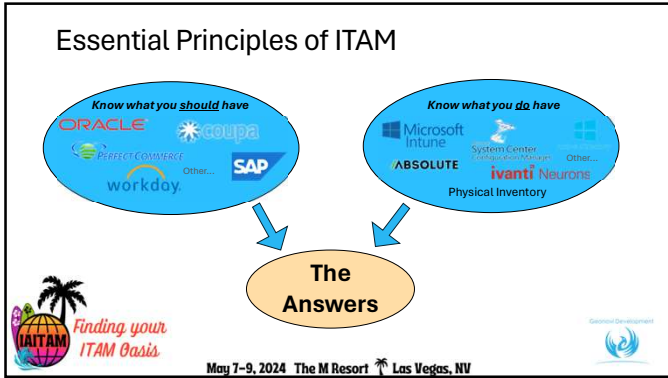


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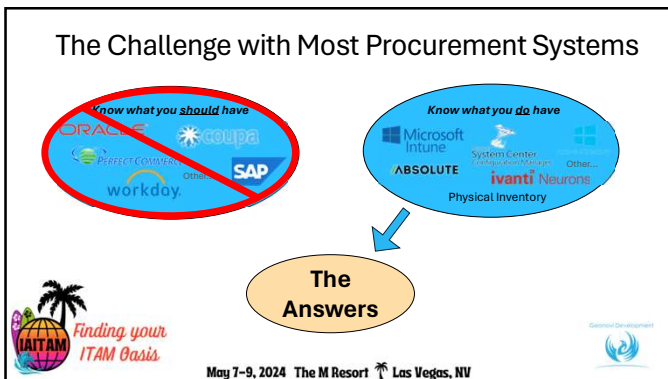
The Challenge with Most Procurement Systems

Common Challenges

- PO requests are not based upon a common catalog item, rather details about the asset are imbedded in a text string that changes with each order based upon the vendor quote.
- The ITAM required attributes needed to create a meaningful asset record like, make, model, part#, description, cost, etc... are not defined or normalized in the purchasing system and frequently reside in a singular block of text.
- When assets are received, the timely capture of each asset's serial numbers is not accomplished, if captured at all.

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The Challenge with Most Procurement Systems

The use of discovery data only is misleading and leads to a lack of control, limited accountability, overspend, and the eventual demise of your tool and program.

Know what you do have

- Microsoft Intune
- System Center
- Other...
- ABSOLUTE
- ivanti Neurons
- Physical Inventory

~~The Answers~~

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Solving one of ITAM's Biggest Challenges

Vendor / Manufacturer

- Procurement Data
- Warranty Data
- Birth Record Data
- Parts Data
- Entitlement Data

Use procurement data from manufacturers and resellers to create accurate and timely asset records.

Automate Data Connections between Resellers/Mfg. to Create Asset Records

The Answers

ITAM Systems and Tools

- servicenow
- ivanti Neurons
- Other...

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Solving one of ITAM's Biggest Challenges

Use Procurement and Discovery data sources to create accurate and timely asset records and improve lifecycle management capabilities.

Automate Data Connections between Resellers/Mfg. to Create Asset Records

The Answers

ITAM Systems and Tools

- servicenow
- ivanti Neurons
- Other...

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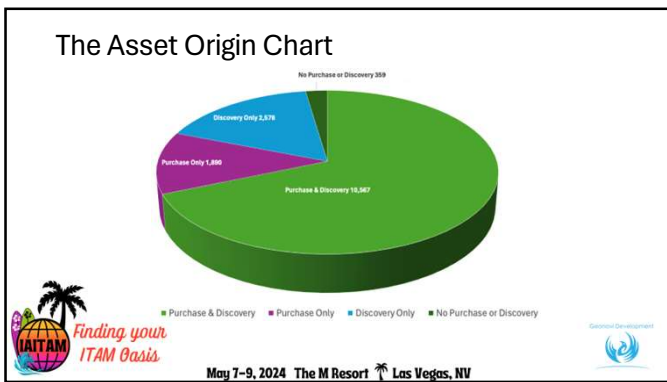
Solving one of ITAM's Biggest Challenges

A Variety of Access Method

- Database connections
- Integrated API Access
- Self-service Portals, with file download (Excel, CSV)
- Customer request for file download (Excel, CSV)
- Email notification with file attachment (Excel, CSV)
- Self-service Portal, with screen scraping.
- Combinations of the above.

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Geonovi – Phoenix Data Connectors

Geonovi Phoenix provides direct integration with ITAM tools and completely automates the flow of data, allowing you to free-up resources and reduce the cost of operations.

The Answers
 Your ITAM System

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