

# IAITAM ACE 2025

ITAM - Another Brick In The Wall

ITAM Operations Best Practices





Renee Cordova Lottes, Senior Manager at Accenture, is a Delivery Lead in the Cloud Advisory group. Currently, her focus is on delivering solutions using the ServiceNow platform. Renee has been focused on successful delivery of ServiceNow solutions and services internally for Accenture for the last 5 years and is now using those skills within client engagements with a proven track record of successful delivery of the project in terms of scope, deliverables, budget, client satisfaction, and achievement of required business outcomes.

For the past 20 years, Renee has been part of Accenture's internal IT department where she has managed major projects and support organizations for a +\$43B, +500k person company. She worked with executives to analyze, plan and solve business problems. She has extensive experience setting-up, managing and operating diverse technical projects in a global environment.

Renee holds a B.B.A. from the University of Iowa and an M.S. from Northern Illinois University majoring in Operational Management Information Systems (OMIS). She lives with her husband and five sons in the Chicago area. In addition, she has a passion for developing women in technology.

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Our Story



Enterprise asset management solution



Business value and lessons learned



Future Plans





## Lack

- of cross enterprise view of assets
- of standard processes definition and governance per asset type  
(purchases/approvals, tagging, tracking, report to controllership, disposal)
- of processes definition for leased assets, client assets, demo units, and ventures and acquisitions



## Manual

- audit capability
- and error-prone tracking of devices
- license tracking



## Liability

- when assets are purchased by different areas (information security, data privacy, copyright, thefts, maintenance uncovered, etc.)



## Inconsistent

- assets movement tracking generating discrepancies on inventory, depreciation and disposal
- asset management
- asset description in the purchase order, controllership report and local inventory
- discrepancies between GAAP, fixed asset report and physical assets



## Incomplete

- data sets



## Limited

- compliance reporting capability



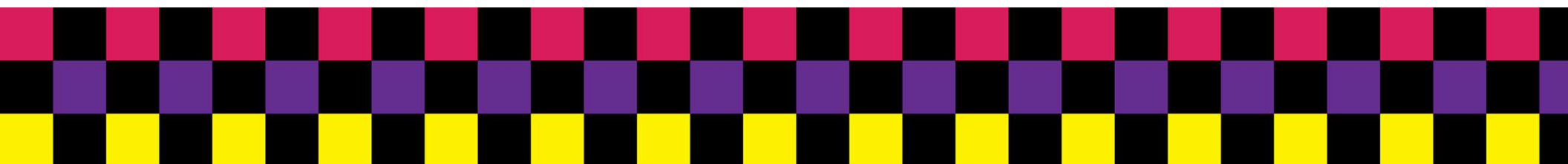
## Local solutions

- and initiatives in place



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### May 2019

- Begin migration for non-workstation assets (through March 2020)
- Established core integrations - ServiceNow Hardware Discovery, CMDB & Ariba BuyNow
- Built process flows: Asset procurement to asset disposal

May'19

### September 2019

- Launched EAM Asset Portal

Sep'19

### November 2019

- Established software entitlements

Nov'19

### March /July 2020

- Completed migration of on-workstation assets
- Launched mobile app
- Began migration for workplace assets
- Established core integrations - SAP and Software Discovery
- Built process flows: controllership and software request mgmt.
- Tracking of consumables
- Build Local Integrations

Mar/  
Jul'20

FY21

### FY21

- Continue Workplace asset migration
- Migrate workstations & laptops
- Migrate leasehold assets



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**Enterprise asset management solution**



Business value and lessons learned



Future Plans

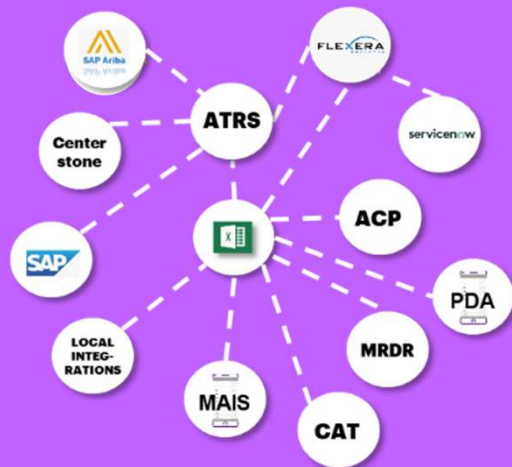


THEN

Disjointed, redundant systems  
and manual work

65+

Data sources

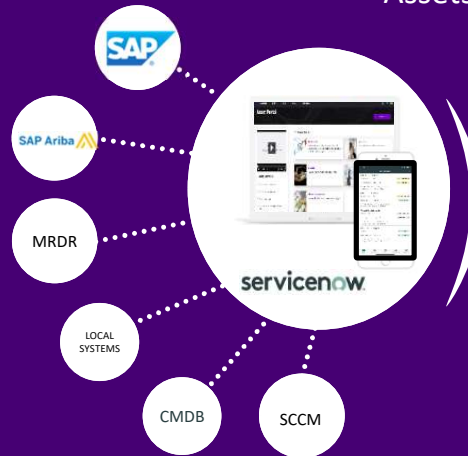


now

Single Integrated solution with  
automation, mobility & traceability

4.3M+

Assets



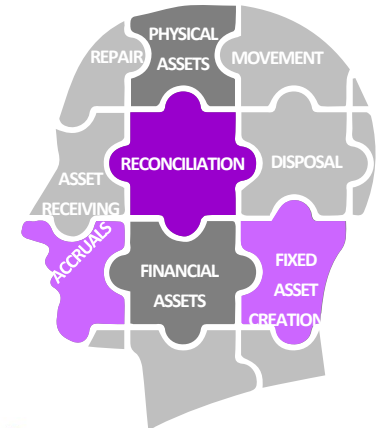
One platform | One governance  
model | End-to-end integration



Speed to  
Reconciliation  
6 months to  
under 3 months



Auditor  
Confidence  
with real-time  
Mobile Audit



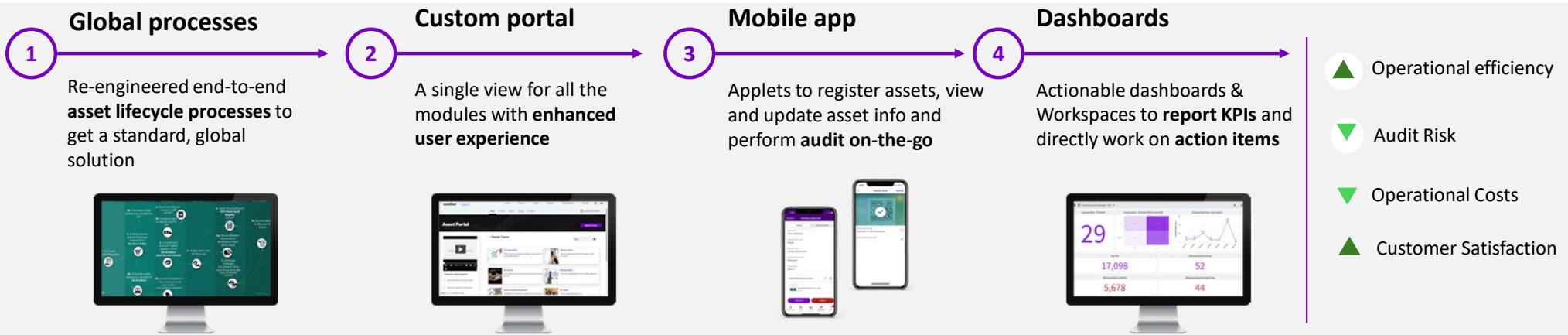
Effort Reduction  
with 65% reduction in manual efforts

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# Accenture Global IT

Single integrated enterprise asset management solution with automation, mobility and traceability to manage end-to-end asset lifecycle



## Geographical Reach

50

Countries

## Cost Savings

\$10M+

89

Software Publishers

We track and manage

40,000+

Software titles

## Asset Volume

4.3M+

assets migrated

8K+

products tracked

\$2B+

assets value

6M+

software licenses

## Impacted Users

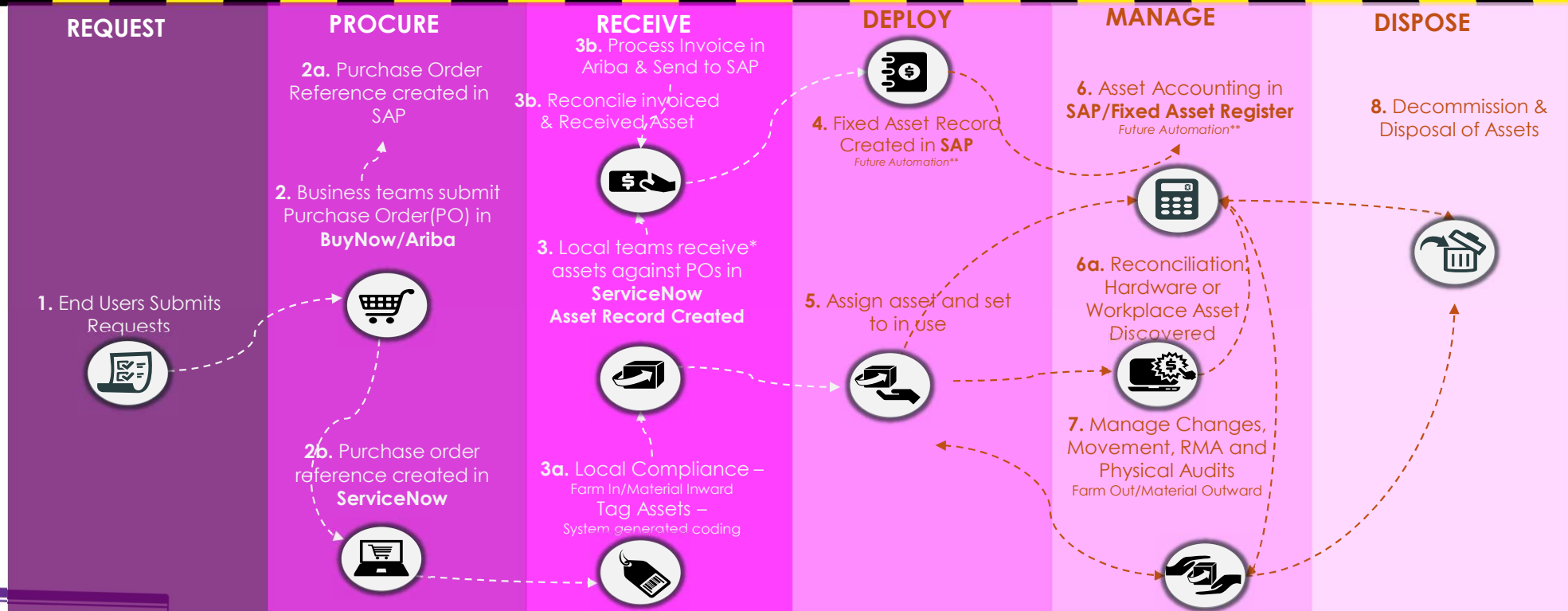
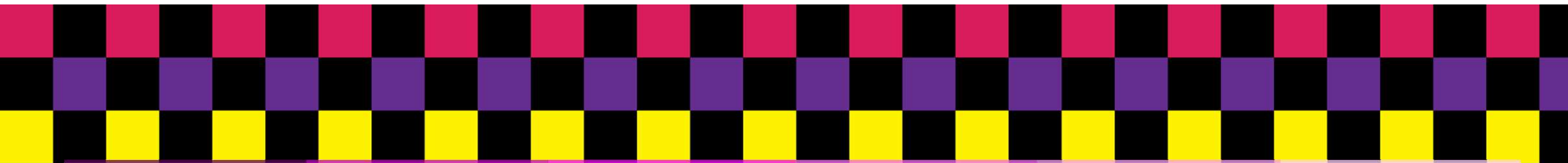
700+

mobile app users

2K+

total users





OUR EXPERTISE IN PROCESS RE-ENGINEERING WAS PIVOTAL TO FORMULATE STANDARDIZED PROCESSES FOR OVER 6 GEOGRAPHIES

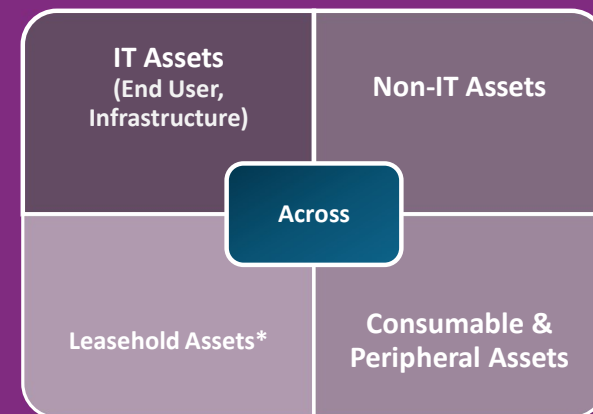


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## PROCESSES RE-ENGINEERED

1. Registering Assets
2. Asset Tagging/Re-tagging
3. Pre-Receiving and Post-Receiving Compliances as per SEZ/PEZA norms
4. Asset Management
5. Physical Inventory (Stockroom/Production Area/Project Audit/Annual Complete Inventory)
6. Audit and Activity Logging
7. Asset Movement (Non-Project and Project Seat Movements)
8. Asset Maintenance & Pullout
9. Asset Disposal
10. Accruals
11. Fixed Asset Creation
12. Reconciliation of Physical and Financial Assets
13. Asset Data Management
14. For Asset/Finance/Compliance Teams: Predictive stock-keeping, Operations monitoring, Work Management, Compliance Reporting

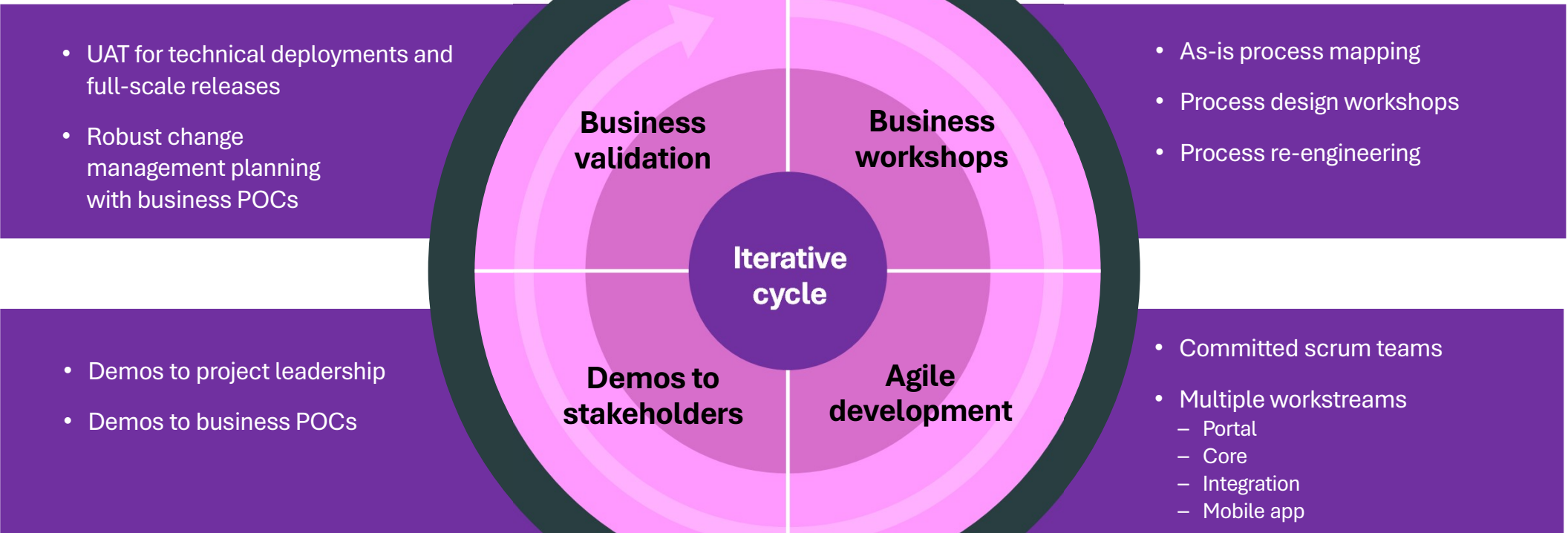


OUR RICH EXPERIENCE IN DEFINING AND REVAMPING BUSINESS, FINANCIAL AND COMPLIANCE PROCESSES HELPED US RE-ENGINEER OVER 14 BUSINESS PROCESSES



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**Business value and lessons learned**



Future Plans



## Vendor Interaction Automation

### THEN..

- **Manual follow-ups with vendor** for obtaining delivery schedules and compliance documents

### NOW..

- **Auto-dispatch of emails** to vendors
- **Auto-capture of compliance documents** from vendor response with email trails

## Optimized Work Management

### THEN..

- Work distribution was **inefficient**
- Heavily **reliant on systems** instead of business process

### NOW..

- **Transparent, process based** work allocation
- Allocation & **Progress monitoring** on actionable dashboards



# COMPLIANCE REDEFINED

POWERED BY  
**now**<sup>TM</sup>

## Accurate Capacity Planning

### THEN..

- **No clear backlog** as team worked on multiple systems for different processes

### NOW..

- **Single, definitive, actionable backlog** of all asset processes
- Managers can forecast incoming work volume

## Visibility into Turnaround Times

### THEN..

- **Lack of visibility** due to processes scattered over systems

### NOW..

- **Complete Visibility** into end to end process turnarounds
- **Breached SLAs** are highlighted

## Faster Compliance Reporting

### THEN..

- **Multiple reports, multiple systems**, no consistent reporting standards
- Time wasted in organizing data for compliance reporting

### NOW..

- Reporting in one **consistent format**
- **Ready for submissions** to authorities

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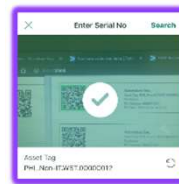
**EFFORT SAVINGS IN  
COVID NORMALIZATION\***

## ASSET RECEIVERS



**QUICK REGISTER  
AND DEPLOY**

### SCAN



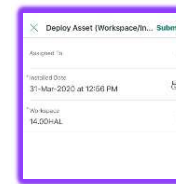
Scan Asset Tag  
(QR/Barcode)

### 1. REGISTER



Scan and Update Serial  
Number

### 2. DEPLOY



Update Location and  
Asset User

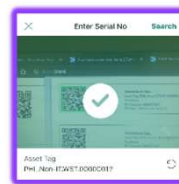
**↓ 40%** Asset  
Registration  
Time (ISA)

## ASSET MANAGERS



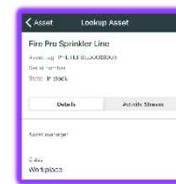
**ONE TOUCH  
ASSET LOOKUP**

### SCAN

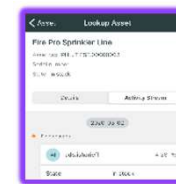


Scan Asset Tag  
(QR/Barcode)

### 1. VIEW / EDIT ASSET



Asset Details with  
Edit option



Asset Activity  
Stream

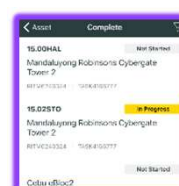
**↓ 25%** Asset Issue  
Resolution time  
✓ Update Assets On the Go  
✓ Add pictures / documents /  
comments to asset record  
✓ View history of movement,  
repair, etc. for the asset

## ASSET OPERATIONS



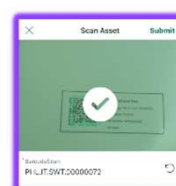
**ASSET AUDIT  
VIA MOBILE**

### 1. SELECT LOCATION



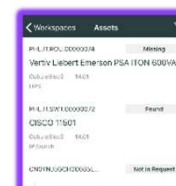
List of Locations to be  
audited

### 2. SCAN



Scan Asset Tag  
(QR/Barcode)

### 3. VIEW AUDIT RESULTS



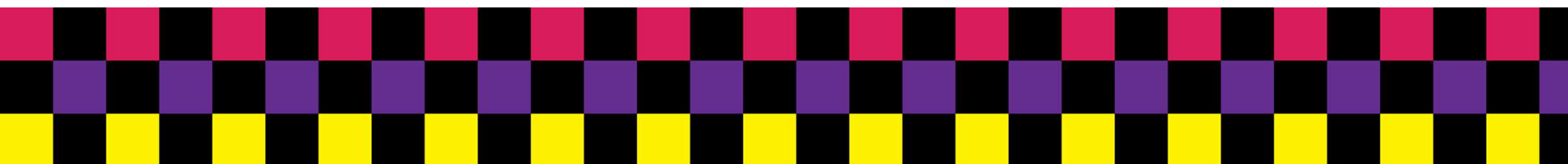
View Audit Report  
for scanned locations

**↓ 50%** Inventory  
Audit Time  
per Facility

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# Keys to Success



## Executive sponsorship

Leadership commitment is critical



## Implementation approach

Phased and agile deployments



## Every publisher is unique

Management approach may vary accordingly



## Tool consolidation

Leverage native capabilities to increase ROI



## Automation

Simplify and automate for user experience



## Understand the licensing evidence

Obtain written confirmation from the vendor for the proof



## Change management

Engage stakeholders early and often



## ServiceNow partnership

Collaborate for innovation and impact

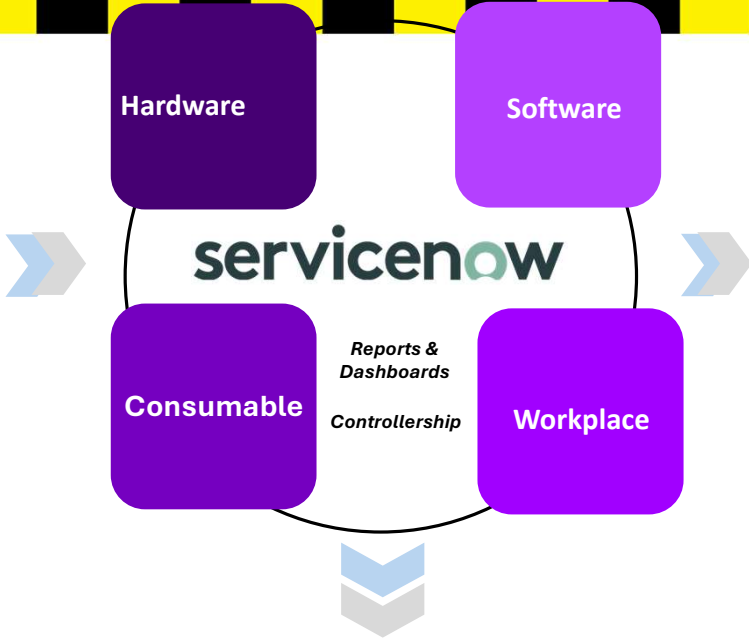


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**Integrating Platforms & Solutions**

Microsoft System Center Configuration Manager  
SAP  
Ariba  
Azure Data Lake  
MRDR  
Local Compliance Applications  
jamf



**4M+**  
Assets tracked globally

**51**  
Countries

**\$10M+**  
Cost Savings

**65%**  
Increase in operational efficiency

**1200+**  
Locations

**6000+**  
Daily Users

**Portal**

**Mobile App**

**Dashboards**

**Workflows**

**Discovery**

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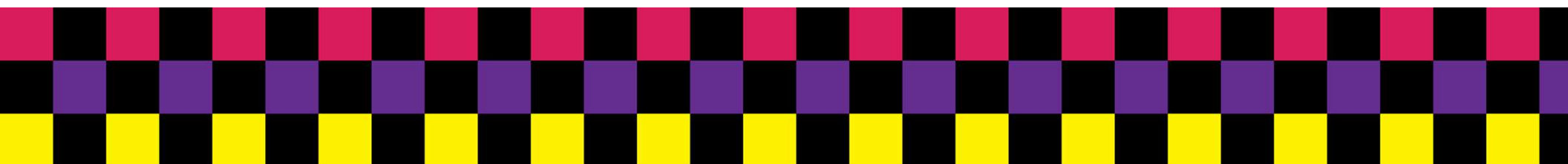


Business value and lessons learned



Future Plans





**...asset managers must target solutions that directly address the barriers to achieving this vision**

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# Connect with Me!



+1 312-693-5380



[Renee.Cordova.Lottes@accenture.com](mailto:Renee.Cordova.Lottes@accenture.com)



<https://www.linkedin.com/in/renee-lottes-812100/>



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